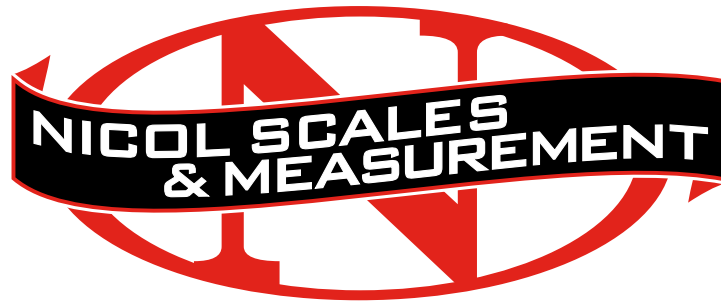


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SDL #: 6685

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	Customer Service	Marketing	Technicians
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FROM: Pat Dusang, Heavy Capacity Product Manager, Meridian MS

SUBJ: AAR Fully Electronic Pit Type Rail Road Track Scale – New size

Fairbanks Scales is pleased to announce the addition of a new size to our AAR FE Pit Type Railroad Track Scale. This scale is now available as a standard product in an 80 foot length. Updated Product Catalog pages have been included in this mailing.

Additionally, we have updated our NTEP CC (92-186A1) to cover Combination Railroad Track/Vehicle Scales from 36' to 104' long and up to 12' wide. Please contact the Meridian Heavy Capacity Solutions Group with your application needs not covered by the standard sizes in the Product Catalog.

If you have any questions, concerns, or comments feel free to give me a call at 601.483.4311 ext 104 or by e-mail at james.p.dusang@fancor.com